

# The Top 7 Questions to Ask Any Agent . . . .

Your home is typically the biggest investment you have. It's also the holder of memories, cherished possessions, and so much more. It's not bricks and mortar; it's a living, breathing part of you. And now it's time to move on to the next phase of your life. To guide you through this process, you must make sure you are hiring the best agent for your needs. Use these questions; they'll help you make the right choice. In real estate, as in life, not all things are created equal.

- ***What makes you different? Why should I trust my home to you?***

Chances are you're reading this free report because someone you know said I focus on working with seniors, or maybe you or your family found me online. That fact is only the beginning. Throughout the rest of this report, and the other reports in the series, you will discover how my focus on seniors and my training as an Accredited Senior Agent will make this process as easy for you as it can be.

- ***How many seniors do you regularly work with?***

As an Accredited Senior Agent (ASA), I have focused my business on helping seniors make the often-difficult moves. Perhaps more important

than how many seniors I work with is the success and satisfaction my senior clients and their families experience. If you would like references from some of the seniors, and their families, that I have helped, I would be please to provide them for you.

- ***I'm nervous. How long will this process take?***

The answer to that question is really dependent on your circumstance, your wants, and your needs. Because I am going to represent you as a counselor, I will not pressure you, or your family, to make a decision. I am your resource, to help you make the best decisions for you. In my brochure 'Transition Management Q & A', you will find information on how I am compensated for my time.

- ***Will you give me time to have my family and/or lawyer look at the paperwork?***

Of course I will. There have been a lot of changes in real estate over the years, and things change all the time. Not only that, your lawyer knows you and your history and may have specific information we need. We like to find out who your lawyer is, and then phone them to introduce ourselves, so we can stress to them that we want to make sure your best interests are looked after.



Stephanie Kreplin, Accredited Senior Agent

613-592-6400 | [www.stephaniekreplin.com](http://www.stephaniekreplin.com) | [skreplin@royallepage.ca](mailto:skreplin@royallepage.ca)



- ***What do you know about my options in my future housing needs?***

As an Accredited Senior Agent, I am aware of the many options you have in your future housing needs. Between my own knowledge and the network of exceptional specialists that I work with, we are on top of changes in your options. Whether it is financial assistance to help you stay where you are, or moving to any number of options, I have the expertise to make it as easy as possible for you.

- ***I don't know what to do - I'm so overwhelmed with all my 'stuff'. How can you help me?***

I understand how you feel. As an Accredited Senior Agent, I am often asked this question. What other people have found is that, through my circle of experts, I can help them through the process. Whether it's helping with out-of-town family members, or getting stuff to donation centres, and everything in between, I can help. In fact, I offer a free report titled 'What To Do With The Stuff' that will answer many of your questions and offer some basic solutions.

- ***What have I not thought of that I should ask you?*** There are so many things to consider that I couldn't possibly list them all here. Request my free report 'The Top 8 Questions I Need To Ask You About Your Move' and that will give you some ideas. When questions pop into your head, jot them down. When we meet, I'll take lots of notes, and give you a copy of my notes.

It is important for you to understand that, in the crazy-busy real estate markets being experienced in much of Canada, anybody with a real estate license can sell your home. The difference is the experience you have and the outcome of the sale; there's a lot more to it than just selling the house.

For answers to your QUESTIONS, email or call me today.

## **The Accredited Senior Agent**

1-888-665-3818 | [www.TheSeniorAgent.com](http://www.TheSeniorAgent.com) | [Chris@TheSeniorAgent.com](mailto:Chris@TheSeniorAgent.com)

© 2014 Academy For Seniors Real Estate, Inc.